



Proceeding Paper

Optimizing Career Development for Civil Servants in Tanggamus Regency: Challenges and Strategies in Implementing the Merit System

Edwinsyah¹, Suhaimi², Indriati Agustina Gultom³, M.Yusuf Sulfarano Barusman⁴, Habiburahman⁵

¹²³⁴⁵Universitas Bandar Lampung ¹; yusuf.barusman@ubl.ac.id

Abstract

This study examines career development strategies for Civil Servants (PNS) in Tanggamus Regency, focusing on the implementation of the merit system. Utilizing a qualitative descriptive approach, the research involves in-depth interviews with key stakeholders, document analysis, and a literature review to uncover strengths, weaknesses, opportunities, and threats associated with the merit system. Key strengths include strong leadership commitment and a robust regulatory framework. However, challenges such as limited understanding among employees and political interference are significant obstacles. Opportunities for improvement include targeted training programs and partnerships with educational institutions, while threats involve budget constraints and resistance to change. Strategic recommendations include enhancing HR management practices, establishing clear competency standards, and implementing continuous training and mentoring programs. This study contributes to a more nuanced understanding of the merit system's practical application in regional settings and offers actionable insights for optimizing career development.

Keywords: Career Development, Merit System, Civil Servants, Regulatory Framework, Organizational Challenges

3 3

3

8

9

1. Introduction

The career development of Civil Servants (PNS) plays a crucial role in enhancing the efficiency and effectiveness of public administration. In Indonesia, the merit system is a pivotal element in managing the State Civil Apparatus (ASN), designed to foster fairness, transparency, and competency-based career progression (Raras et al., 2024). This system aims to ensure that promotions and career advancements are based on merit rather than favoritism or nepotism, thereby improving public service delivery and organizational performance (Dwiputrianti, 2011; Johnson & Lewis, 2018; Kim, 1997; Matei & Campeanu, 2015; Ujhelyi, 2014).

Despite a well-defined regulatory framework supporting the merit system, its practical implementation often faces considerable challenges. These challenges can undermine the system's effectiveness and hinder the professional growth of civil servants (Brewer et al., 2021; Matei & Campeanu, 2015; Meyer-Sahling et al., 2021; Oliveira et al., 2024). Issues such as resistance to change, insufficient training, and lack of resources may impede the successful application of the merit system in regional contexts (Nunberg & Taliercio, 2012; Olowu, 2010; Siregar & Lubis, 2017). This study focuses on optimizing career development for PNS in Tanggamus Regency, with a specific emphasis on the implementation of the merit system. It aims to explore the various strategies employed to overcome challenges and enhance the system's effectiveness (Barusman, 2024; Shafie, 1996; Siregar & Lubis, 2017). The research objectives are twofold: first, to identify both the supporting and inhibiting factors influencing career development within the context of the merit system; and second, to propose practical strategies for improving the implementation and outcomes of the merit system (Froese et al., 2019; Hill et al., 2014; Matei & Campeanu, 2015; Polastri & Truisi, 2017).

Proceedings 2023, 70, x. https://doi.org/10.3390/xxxxx www.proceedingconference.ubl.ac.id



A notable gap exists in the existing literature concerning the practical challenges and strategic solutions related to the merit system's implementation in regional settings like Tanggamus Regency. While previous studies have extensively addressed the theoretical aspects and general benefits of the merit system, they often overlook the specific obstacles faced in different regions and the tailored strategies required to address these issues (Dwiputrianti, 2011; Mau et al., 2020; Poocharoen & Brillantes, 2013; Pratama & Defrizal, 2024; Sampe et al., 2022). This research aims to fill this gap by providing an in-depth qualitative analysis of the experiences and practices within Tanggamus Regency. By doing so, it seeks to contribute to a more comprehensive understanding of the merit system's implementation in diverse administrative contexts, offering insights and recommendations that could be applicable to similar regions facing analogous challenges.

merit system's adaptation to the implementation of bureaucratic official recruitment and promotion policy in south central timor regency.

2. Research Method

This study employs a qualitative descriptive approach to thoroughly explore the career development strategies for PNS in Tanggamus Regency. The research methodology integrates in-depth interviews, document analysis, and a literature review to provide a comprehensive understanding of the merit system's implementation and its impact on career development (Wartono et al., 2022).

Data Collection is a multi-faceted process designed to capture a holistic view of the subject matter. Semi-structured interviews were conducted with key stakeholders, including senior officials, HR managers, and PNS employees (Hutchison et al., 2014; Kernaghan, 2011). These interviews aimed to elicit detailed insights into the practical challenges and perceived effectiveness of the merit system. By engaging directly with individuals involved in or affected by the system, the research sought to uncover both the successes and shortcomings experienced in the local context (Gabris & Mitchell, 1986; Polastri & Truisi, 2017; Poocharoen & Brillantes, 2013).

In addition to interviews, the study involved a thorough document analysis. This included reviewing relevant documents such as government regulations, internal HR policies, and performance evaluation reports (Juhdi et al., 2015; Miah & Hossain, 2014; Ufua et al., 2022). This analysis provided a crucial understanding of the regulatory framework and its actual implementation, shedding light on how well the merit system is integrated into existing administrative practices.

A comprehensive literature review was also conducted to establish a theoretical foundation for the study. The review covered existing research on merit systems, career development, and public administration, allowing for a contextual understanding of the subject and identifying gaps in current knowledge (Asif & Rathore, 2021; Polastri & Truisi, 2017; Poocharoen & Brillantes, 2013; Siregar & Lubis, 2017).

Data Analysis was carried out using SWOT (Strengths, Weaknesses, Opportunities, Threats) analysis. This method facilitated a systematic evaluation of the internal and external factors affecting career development within the merit system framework. By assessing strengths and weaknesses, as well as opportunities and threats, the study provided a nuanced analysis of the current state of career development and proposed potential strategies for enhancement (Ge et al., 2023; Hill et al., 2014; Hirschi et al., 2017; Jackson & Tomlinson, 2019). This approach enabled the research to identify critical areas for improvement and to develop actionable recommendations tailored to the specific context of Tanggamus Regency.



3. Result and Discussion

The analysis of career development strategies for PNS in Tanggamus Regency underscores several key findings that are pivotal in assessing the effectiveness and challenges of the merit system.

Strengths of the Merit System

A significant strength of the merit system in Tanggamus Regency is the strong commitment from senior leadership. Leaders actively promote transparency and prioritize competency-based evaluations, which are essential for the system's success. This aligns with the observations of Dwiputrianti (2011), who emphasized the importance of leadership commitment in promoting merit-based systems. The robust regulatory framework supporting the merit system in Tanggamus Regency also provides a solid foundation for its implementation. This comprehensive framework, as noted by Johnson & Lewis (2018), offers clear guidelines and standards for evaluating and advancing employees based on merit, contributing to a more structured and equitable career development process.

Weaknesses in Implementation

Despite these strengths, the implementation of the merit system in Tanggamus Regency faces notable weaknesses. A significant issue is the limited understanding of the merit system among PNS employees. Many employees lack awareness of merit-based criteria and the benefits it offers, which impedes the effective implementation and acceptance of the system, as suggested by Brewer et al. (2021) and Nunberg & Taliercio (2012). This knowledge gap can lead to resistance and misalignment with the system's objectives. Additionally, political interference in promotions and career advancements undermines the merit system's integrity. When political considerations overshadow merit-based evaluations, it compromises fairness and transparency, eroding trust in the system and hindering its success, a concern echoed by Oliveira et al. (2024) and Siregar & Lubis (2017).

Opportunities for Enhancement

Opportunities exist to enhance career development within the merit system's framework. Targeted training programs present a chance to align employee development with competency standards and address specific skill gaps. Investing in such training, as advocated by Matei & Campeanu (2015), can better equip employees to meet the expectations of the merit system and advance their careers. Collaboration with educational institutions can provide valuable resources and expertise for competency development. These partnerships can offer specialized training and access to best practices, further supporting the implementation and effectiveness of the merit system, as recommended by Froese et al. (2019).

Threats to Effective Implementation

Despite these opportunities, several threats must be addressed. Budget constraints pose a significant threat to the effective implementation of the merit system, as limited financial resources can restrict the scope and quality of training programs, impacting the system's ability to fully support career development (Meyer-Sahling et al., 2021). Additionally, resistance to change from employees accustomed to the old system presents a challenge. Overcoming this resistance requires a strategic approach that includes effective communication, education, and engagement, as highlighted by Olowu (2010), to facilitate a smoother transition and foster acceptance of the merit-based approach.

Strategic Recommendations

To address these challenges and capitalize on opportunities, several strategic recommendations are proposed. Enhancing human resource management practices is crucial for aligning HR policies and procedures with merit-based



principles, ensuring consistency and fairness in career development practices (Polastri & Truisi, 2017; Shafie, 1996). Developing clear and measurable competency standards for various positions is also essential. Well-defined standards, as emphasized by Kim (1997) and Hill et al. (2014), will help employees understand the criteria for evaluation and advancement, reinforcing the merit-based approach. Implementing continuous training programs can improve employees' skills and knowledge, keeping them updated with competency requirements and adapting to changes in the merit system. Establishing career mentoring programs can provide valuable guidance, helping employees navigate their career paths and develop the skills needed to succeed within the merit-based framework. Finally, introducing recognition programs can reward outstanding performance and motivate employees, reinforcing the value of merit-based performance and encouraging a culture of excellence (Matei & Campeanu, 2015; Ujhelyi, 2014).

By addressing these recommendations, Tanggamus Regency can enhance the effectiveness of the merit system, fostering a more equitable and transparent career development process for PNS employees.

4. Conclusion

The study concludes that while the implementation of the merit system in Tanggamus Regency has made significant strides, several challenges remain. Enhancing understanding among employees, mitigating political interference, and ensuring adequate budget allocations are critical for the system's success. The proposed strategies, including improved HR management, competency standards, continuous training, career mentoring, and recognition programs, aim to address these challenges and promote a more effective career development framework. This research underscores the importance of a tailored approach to implementing the merit system in diverse administrative contexts. Future research should explore the long-term impacts of these strategies and investigate additional factors influencing career development in other regions. By addressing these areas, the study contributes to a more comprehensive understanding of the merit system's role in public administration and its potential to enhance public service quality.

References

- Asif, A., & Rathore, K. (2021). Behavioral Drivers of Performance in Public-Sector Organizations: A Literature Review. Sage Open, 11(1), 2158244021989283. https://doi.org/10.1177/2158244021989283
- Barusman, A. R. P. (2024). What Does Service Quality, Perceived Value, and Customer Trust Have to Do with Customer Loyalty for Go-Food Users in The Gojek App? Using Customer Satisfaction Performs as a Moderator. (Case Study on Students of the Faculty of Economics and Business University of Bandar Lampung). Kurdish Studies, 12(2), 699–723. https://doi.org/10.58262/ks.v12i2.055
- Brewer, G. A., Kellough, J. E., & Rainey, H. G. (2021). The Importance of Merit Principles for Civil Service Systems: Evidence from the U.S. Federal Sector. *Review of Public Personnel Administration*, *42*(4), 686–708. https://doi.org/10.1177/0734371X211026008
- Dwiputrianti, S. (2011). Scope of Auditing on the Quality of Content in the Indonesian External Public Sector Auditing Reports. *International Review of Public Administration*, 16(3), 133–149. https://doi.org/10.1080/12294659.2011.10805211



- Froese, F. J., Peltokorpi, V., Varma, A., & Hitotsuyanagi-Hansel, A. (2019). Meritbased Rewards, Job Satisfaction and Voluntary Turnover: Moderating Effects of Employee Demographic Characteristics. *British Journal of Management*, *30*(3), 610–623. https://doi.org/https://doi.org/10.1111/1467-8551.12283
- Gabris, G. T., & Mitchell, K. (1986). Personnel Reforms and Formal Participation Structures: the Case of the Biloxi Merit Councils. *Review of Public Personnel Administration*, 6(3), 94–114. https://doi.org/10.1177/0734371X8600600306
- Ge, X., Gao, L., & Yu, H. (2023). A new construct in career research: career crafting. In *Behavioral Sciences* (Vol. 13, Number 1). MDPI. https://doi.org/10.3390/bs13010049
- Hill, B., Secker, J., & Davidson, F. (2014). Achievement Relative to Opportunity: Career Hijacks in the Academy. In *Gender Transformation in the Academy* (Vol. 19, pp. 85–107). Emerald Group Publishing Limited. https://doi.org/10.1108/S1529-212620140000019004
- Hirschi, A., Nagy, N., Baumeler, F., Johnston, C. S., & Spurk, D. (2017). Assessing Key Predictors of Career Success: Development and Validation of the Career Resources Questionnaire. *Journal of Career Assessment*, 26(2), 338–358. https://doi.org/10.1177/1069072717695584
- Hutchison, N., Henry, D., Pyster, A., & Pineda, R. (2014). Early Findings from Interviewing Systems Engineers who Support the U.S. Department of Defense. *INCOSE International Symposium*, 24(1), 643–657. https://doi.org/https://doi.org/10.1002/j.2334-5837.2014.tb03173.x
- Jackson, D., & Tomlinson, M. (2019). Career values and proactive career behaviour among contemporary higher education students. *Journal of Education and Work*, 32(5), 449–464. https://doi.org/10.1080/13639080.2019.1679730
- Johnson, T., & Lewis, G. B. (2018). Inspecting the Merit System's "Pivotal Idea": Does Competitive Examination Increase the Qualifications and Quality of the U.S. Federal Service? *Review of Public Personnel Administration*, 40(2), 202–221. https://doi.org/10.1177/0734371X18794808
- Juhdi, N., Pa'wan, F., & Hansaram, R. (2015). Employers' experience in managing high potential employees in Malaysia. *Journal of Management Development*, 34(2), 187–201. https://doi.org/10.1108/JMD-01-2013-0003
- Kernaghan, K. (2011). Getting engaged: Public-service merit and motivation revisited. *Canadian Public Administration*, 54(1), 1–21. https://doi.org/https://doi.org/10.1111/j.1754-7121.2011.00158.x
- Kim, J. Y. (1997). Direction for Developing the Korean Civil Service System. *Public Personnel Management*, 26(1), 89–107. https://doi.org/10.1177/009102609702600108
- Matei, A., & Campeanu, C. (2015). Meritocracy in the civil service young professionals scheme in romania. *Procedia Social and Behavioral Sciences*, 191, 1571–1575. https://doi.org/https://doi.org/10.1016/j.sbspro.2015.04.527
- Mau, S., Subarsono, A. G., & Purbokusumo, Y. (2020). The merit system's adaptation to the implementation of bureaucratic official recruitment and promotion policy in south central timor regency. *Policy & Governance Review*, *4*(3), 245–261. https://doi.org/https://doi.org/10.30589/pgr. v4i3.356



- Meyer-Sahling, J., Mikkelsen, K. S., & Schuster, C. (2021). Merit recruitment, tenure protections and public service motivation: Evidence from a conjoint experiment with 7,300 public servants in Latin America, Africa and Eastern Europe. *Public Administration*, 99(4), 740–757. https://doi.org/https://doi.org/10.1111/padm.12708
- Miah, Md. K., & Hossain, M. S. (2014). A Comparative Study of HRM Practices between Foreign and Local Garment Companies in Bangladesh. *South Asian Journal of Human Resources Management*, 1(1), 67–89. https://doi.org/10.1177/2322093714526660
- Nunberg, B., & Taliercio, R. R. (2012). Sabotaging civil service reform in aid-dependent countries: are donors to blame? World Development, 40(10), 1970–1981. https://doi.org/https://doi.org/10.1016/j.worlddev.2012.05.002
- Oliveira, E., Abner, G., Lee, S., Suzuki, K., Hur, H., & Perry, J. L. (2024). What does the evidence tell us about merit principles and government performance? *Public Administration*, 102(2), 668–690. https://doi.org/https://doi.org/10.1111/padm.12945
- Olowu, D. (2010). Civil service pay reforms in Africa. *International Review of Administrative Sciences*, 76(4), 632–652. https://doi.org/10.1177/0020852310381203
- Polastri, M., & Truisi, M. C. (2017). Meritocracy? Ask yourself. *Journal of the Intensive Care Society*, *18*(4), 276–278. https://doi.org/10.1177/1751143717714679
- Poocharoen, O., & Brillantes, A. (2013). Meritocracy in Asia Pacific: Status, Issues, and Challenges. *Review of Public Personnel Administration*, 33(2), 140–163. https://doi.org/10.1177/0734371X13484829
- Pratama, R., & Defrizal. (2024). Analysis of the Application of Operational Management in Company Activities PT Aneka Usaha Tanggamus Jaya Unit Usaha Wayku Tanggamus Provinsi Lampung. Formosa Journal of Multidisciplinary Research, 3(3), 105–118. https://doi.org/10.55927/fjmr.v3i3.8562
- Raras, P. N., Oktaria, E. T., Alam, I. A., Barusman, A. R. P., & Habiburahman, H. (2024). Hospitality Management Competence. *International Journal Of Education, Social Studies, And Management (IJESSM)*, *4*(2), 613–624. https://doi.org/10.52121/ijessm.v4i2.319
- Sampe, V. L., Rasdiyanti, A., & Herdayani Darsim, S. K. (2022). Reform of human resources management through merit system at west java regional personnel agency. *KnE Social Sciences*. https://doi.org/10.18502/kss.v7i9.10990
- Shafie, H. B. I. N. (1996). Malaysia's experience in implementing the new performance appraisal system. *Public Administration and Development*, 16(4), 341–352. <a href="https://doi.org/https://doi.org/10.1002/(SICI)1099-162X(199610)16:4<341::AID-PAD886>3.0.CO;2-N">https://doi.org/https://doi.org/10.1002/(SICI)1099-162X(199610)16:4<341::AID-PAD886>3.0.CO;2-N
- Siregar, Z. M. E., & Lubis, J. (2017). Merit System in The Placement of Civil Servants and its Effect toward Performance of Sub-district Office in Labuhanbatu Region Nort Sumatera. *IOP Conference Series: Materials Science and Engineering*, 180(1), 012258. https://doi.org/10.1088/1757-899X/180/1/012258
- Ufua, D. E., Salau, O. P., Saleem, O., Ogbari, M. E., Osibanjo, A. O., Osabuohien, E., & Adeniji, A. A. (2022). Systems Approach to Address Human Resource Issues: A Case in a Commercial Livestock Farm in Southern Nigeria. *Sage Open*, 12(2),



21582440221093370. https://doi.org/10.1177/21582440221093370

- Ujhelyi, G. (2014). Civil service reform. *Journal of Public Economics*, 118, 15–25. https://doi.org/https://doi.org/10.1016/j.jpubeco.2014.06.009
- Wartono, A., Muntasib, E. K. S. H., & Arifin, H. S. (2022). Tourism Potential in West Beach Coastal Area of Banten Province Based on Land Use Spatial Pattern. *IOP Conference Series: Earth and Environmental Science*, *950*(1), 012073. https://doi.org/10.1088/1755-1315/950/1/012073